MICHIGAN HIGH SCHOOL ATHLETIC ASSOCIATION, INC.

AUDIT AND FINANCE COMMITTEE MEETING

East Lansing, April 20, 2016

Members Present:

Staff Members Present:

Scott Grimes, Grand Haven Vic Michaels, Detroit Karen Leinaar, Bear Lake Pete Ryan, Saginaw Peggy Montpas Tom Rashid Jack Roberts (Recorder) Mark Uyl

<u>2015-16 Year-To-Date</u> – The Audit and Finance Committee reviewed and discussed financial reports for fiscal year 2015-16 through March 31, 2016, which showed performance tracking slightly ahead of budget projections for 2015-16 and actuals for 2014-15.

The committee was provided updates of revenue received and expenses incurred during April; and based on this information, the executive director projected that for 2015-16 there would be modest additions to cash.

<u>2016-17 Proposed Budget</u> – The Audit and Finance Committee approved for presentation to the Council on May 1 the complete budget of revenues, operational expenses and capital expenses for 2016-17. The proposed budget is "mission driven" more than "bottom line driven." It continues increased levels of spending for participant health and safety initiatives, and it includes new spending to (a) help the MHSAA define and defend educational athletics; (b) increase service and support to the junior high/middle school level and earlier; and (c) increase efforts to recruit, train and retain officials.

The committee voted specific approval on three actions prior to its approval of the full budget:

- Changing policies for pay to MHSAA tournament scorers and timers in boys and girls basketball, girls volleyball, team wrestling, boys lacrosse and girls lacrosse so that individuals receive the same pay for second and third contests as for the first contest on the same day.
- 2. Having the MHSAA become a "presenting sponsor" of junior high/middle school league meets.
- 3. Creating "regional strike teams" to extend the MHSAA's outreach to junior high/middle schools and to advance MHSAA efforts to recruit, train and retain officials.

All three initiatives are recommendations of the committee to the Representative Council, and the expenses are included in the budget being advanced for Council approval, as are all expenses for staffing, as well as funds to retain a public relations firm to assist the MHSAA in tournament promotions, constituent education and message management.